DO YOU HAVE A SUCCESSION PLAN IN PLACE?

The estate and succession planning November webinar will be a must attend for all business owners. Attendees will learn practical and powerful content from nationally recognized speakers. This educational webinar could literally assure that your business successfully continues.

Some of the important topics Lee and Terry Resnick will address are:

• Assuring that your business and years of hard work are preserved from confiscatory taxes and loss of key personnel

• An update on the most current changes to the estate tax law and how not having a clear understanding could equate to losing millions of dollars

• The importance of Buy/Sell Planning and how having the proper buy/sell could one day save your business and save you a tremendous amount in taxes

• If you have estate taxes due, DON’T pay the total amount due – Learn how to significantly discount your out of pocket costs and still satisfy the IRS

• Proper life insurance due diligence when utilized for estate and business succession planning

• The multiple benefits of a proper business valuation

The webinar will conclude with a case study of a closely held business that is looking to continue to the next generation. Real life uses of the tools and techniques taught in the webinar will be utilized to achieve planning goals.

For closely held business owners in companies that are either family owned or not, you will learn big picture items that are often overlooked. Assuring that you, your company and your family get the best deal when your business is sold or transitioned to other shareholders will be at the top of the list.

For more information or for questions, contact Monica Worheide at (515) 657-4386/(515) 250-0773 or mworheide@mbionline.com.
Do You Have a Succession Plan in Place? - Webinar

Leon Resnick and Terrance K. Resnick, identical twins, are partners in Resnick Associates, a nationally recognized estate, business succession, and life insurance planning firm. Resnick Associates has spoken before and worked extensively with a large number of business and trade associations and their members throughout the United States.

Some of these industries include aggregates, architectural metal manufacturers, asphalt, association executives, building contractors, boiler manufacturers, construction, corrugated packaging, distributors, electrical contractors, heavy duty truck parts, highway contractors, home builders, home inspectors, landscape, mechanical contractors, petroleum, plumbing contractors, precast concrete, printing, ready mix concrete, rental, road builders, sheet metal, tile, timber framers, timber producers, and trucking.

Resnick Associates has published many articles in business magazines, newspapers, and trade journals on the topics of estate, business succession, and life insurance planning, including a feature article for Nation’s Business, at that time, the largest circulated business magazine in the country. In addition, other national and regional publications have featured the firm regarding their work and commitment to their clients.

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Further information and instructions for the webinar will be forwarded to participants upon receipt of registration.