





# Don't Miss the Industry's Annual Awards Events at this Year's Construction Industry Convention!



## OUTSTANDING SAFETY ACHIEVEMENT AWARDS

**tuesday | february 21**

**7:30 - 9:00 am**

**Opening Welcome Breakfast**



The Iowa Construction Industry Convention will begin with an opening breakfast and special guest keynote speaker Dr. Jerry Teplitz, Teplitz Enterprises. The Outstanding Safety Achievement Awards will also be announced during the opening breakfast to an MBI General Contractor and a MBI Specialty Contractor. These IOSHA and Master Builders of Iowa sponsored awards have become one of the most prestigious safety awards in the state of Iowa for the construction industry. The overall goal is to encourage and recognize significant achievements in work place safety.

**Keynote: Increasing Your Selling Power to New Levels of Excellence**



Have you ever had a negative day selling? How did you feel at the end of it? Tired, drained . . . Now, have you ever had a positive day selling? How did you feel at the end of it? Energized. What if you could create every day to be a great day for yourself? Well-known author and top-rated speaker Dr. Jerry V. Teplitz will show you how to make every day that way through actual tools and techniques that will increase your energy level resulting in more productivity, creativity and sales. These effective and easy methods can be immediately applied to all aspects of your professional life.

**Fee: \$30.00 per person**

**Jerry Teplitz, Teplitz Enterprises, Virginia Beach, VA**

## MASTERS AWARDS

**tuesday | february 21**

**12:00 - 1:45 pm**

**MBI Awards Luncheon**



You are invited to join your colleagues and peers to celebrate industry excellence at this MBI Awards & Recognition Program and Luncheon. Enjoy lunch while the recipients of the 2012 Masters Awards are announced. The Masters Award recognizes the exceptional efforts of a construction team in executing the process of completing a project. The categories in the competition are projects: Over 10 million; 5 million to 10 million; and One million – 5 million.

**Keynote: First Living Medal of Honor Recipient Since the Vietnam War**



*Saving his squad from the Taliban during a deadly ambush in Afghanistan, Sal Giunta shares—with unassuming humility—his courageous story and the importance of teamwork, selflessness and leadership.* A valiant leader, former U.S. Army Staff Sergeant Sal Giunta was introduced by President Obama as being “as humble as he is courageous” when he was presented with our nation’s highest military decoration—the Medal of Honor—for

his heroic actions during combat . His courage and leadership while under extreme enemy fire were integral to the team’s survival and led to his selection of being the first living recipient of the Medal of Honor since the Vietnam War. A true American hero, Giunta inspires audiences with his story of unwavering courage, dedicated teamwork and decisive leadership.

**Fee: \$30.00 per person**

**Sal Giunta, Retired Army Staff Sergeant, Colorado**

## BUILD IOWA AWARD

**wednesday | february 22**

**8:00 - 9:30 am**

**MBI Leadership Breakfast**



Join your fellow colleagues for breakfast with guest keynote speaker Steve Siemens. Following the keynote presentation will be the recognition and award ceremony for this year’s Build Iowa Award recipient. The Build Iowa Award was initiated in 1989 as a way to honor MBI members and to bring public attention to excellence in the construction industry. The award is presented each year to an honoree who best exemplifies the tenets of our organization. Skill, Integrity and Responsibility. You and members of your company are invited to join us at this special celebratory event.

**Keynote: You Hold the kEy**



Five “E” words that help you unlock your potential, future, relationships, business and success. Today is the day and the time is now to unlock the doors by using the right key.

Each year, Steve travels over 250,000 air miles in the United States and abroad “building” people in a variety of settings. Steve has spoken to groups in every State in the United States as well as 22 countries. He has been labeled as one of the best professional speakers in the United States. Steve is a past college President and has served as a professor in three other colleges.

**Fee: \$30.00 per person**

**Steve Siemens, Siemens People Builders, Des Moines, IA**