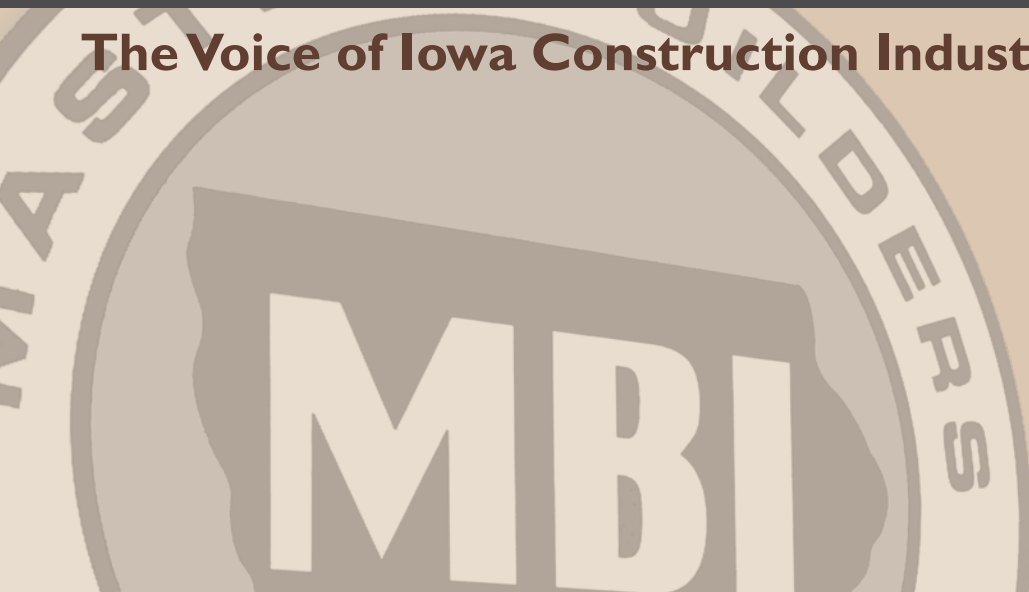


**MASTER BUILDERS OF IOWA**

**ANNUAL REPORT 2010**

**The Voice of Iowa Construction Industry ... 99 Years Strong**



Established 1912

# Master Builders of Iowa AGCA Large Chapter of the Year!

*The MBI Team is dedicated to fulfilling the mission of our organization and delivering services and products to our members.*



Seated – Left to Right: Monica Worheide, Mona Dvorak, Chad Kleppe, Laurie Delmott and Tania Ohde

Standing – Left to Right: Jill Zehr, Phil Mercuris, Patty Bortscheller, Lisa Shockey, Cindy Adams, Tom Suckow, Scott Norvell, Allison Meyer, Fernando Aveiga, Monnie Reveal, Carla Long, Julie Knudson and Eric Ramsey

*Mission Statement*  
MBI's mission is to be the essential resource for improving member performance and promoting a business environment favorable to the construction industry.



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*“Every man owes a part of his time and money to the business or industry in which he is engaged. No man has the moral right to withhold his support from an organization that is striving to improve conditions within his sphere”*  
Theodore Roosevelt

# Message From the Chairman



Dear MBI Member:

We are pleased to present the 2010 Annual Report for the Master Builders of Iowa. The following pages highlight the Association's progress and performance over the last year. Overall progress is evaluated by the Board of Directors in terms of moving forward on the Association's mission of being "the essential resource for improving member performance and improving the business environment favorable to the construction industry."

Actual performance is measured by the Board in terms of results in core service areas. The Strategic Plan provides the blueprint to measure progress during the year. Both core service area performance and progress on strategic plan objectives were monitored and many accomplishments have been achieved this past year. The information presented on the following pages is intended to assist members in assessing the return on their investment and value provided at the individual firm and industry levels. You are encouraged to set aside some time and review this important report.

The Board is extremely proud to represent the Association having received the honor and distinction of being named Chapter of the Year from the Associated General Contractors of America.

It has been a pleasure to serve as your Chairman in 2010. My sincere thanks to our Board of Directors, Associate Council and volunteer leaders in making this year a great success!

Sincerely,

Mike Tousley  
MBI Chairman of the Board



# Chapter of the Year

## AGC of America Awards Master Builders of Iowa . . .

### The Best of the Best - Chapter of the Year

The members of the Master Builders of Iowa have been recognized by our National Association, the AGC of America as the Chapter of the Year. This award is very competitive and is given to the AGC Chapter exhibiting the tenets of the AGC of America – Skill, Integrity and Responsibility.

This recognition presents a solid picture of results generated from the strategic plan and active and engaged members. The outstanding volunteer claim is supported by the facts . . . Policies, programs and services are supported by an effective structure of task forces and committees, in which a total of over 200 members are engaged and producing high performing outcomes that advance the membership and industry interests. The Association draws its energy from this volunteer pool and is a key factor enabling the Association to receive this kind of outstanding recognition. Our professional staff is empowered by this leadership to carry out the wishes of our volunteer leadership and Board of Directors.

We at MBI are very proud to represent the Best Chapter in the country!



# \$325,000 to the Good

## MBI Supporting Iowa's Construction Industry and its Future

In 2009, the MBI Board of Directors approved a financial expenditure from the MBI reserve fund totaling \$325,000 for the State of Iowa and Regents Institutions. In 2010, we delivered. The financial assistance was directed to construction industry programs and Iowa's workforce. The decision to allocate monies from the MBI reserve fund for special projects is determined by special needs and must go to support the mission of the Association. This reserve fund policy was put in place two years ago by the Board of Directors. In line with that policy and the MBI mission, the Board of Directors determined that this special project allocation meets the MBI mission. Specifically, this action supports the first part of the mission . . . "to be the essential resource for the construction industry." The remaining part of the MBI mission is also accomplished as the statement that directs the Association "to be the essential resource for helping to maintain a favorable business environment for the construction industry and its members." Throughout MBI's 98 year history, the Association has endeavored to take care of its own and this is another example of that history in action.

### ISU – ConE Program

The Construction Engineering Program at Iowa State University received \$150,000 to support the addition of the new Thomas C. Jellinger classroom facility planned for the Town Engineering Building. The ConE program is considered the premiere Construction Engineering program in the U.S. and has won numerous awards and distinctions to support this top rating over the years.

*"It was with pleasure that I read about the \$150,000 grant from MBI to help build the Construction Engineering Laboratory at Iowa State University. At the same time, it was certainly no surprise, because the MBI has always been in the forefront when it comes to supporting construction education. Such support dates back to 1960 when you funded the beginning of the Construction Engineering curriculum at Iowa State University. From that time on, your support has been unwavering."*

Thomas C. Jellinger  
Professor Emeritus  
Iowa State University



Mike Tousley, MBI Chairman of the Board (right) presents check to Gregory Geoffrey, ISU President.

## Iowa Department of Education

Financial support in the amount of \$100,000 was authorized for the Iowa Department of Education for support of vocational education programs for the commercial construction industry. This investment is intended to provide support for the industry's building trade programs.



Scott Norvell, President/CEO of Master Builders of Iowa presents the Iowa Department of Education director Judy Jeffries with a check for \$100,000.

*"I am pleased that Master Builders of Iowa has committed financial support for working on programs of study in construction across the State. MBI's support will allow students interested in the construction industry to learn and train in seamless educational programs between high schools and community colleges in the State. These programs will provide students with the recognized industry skills so program graduates are ready to begin their careers in construction."*

Roger Utman, Ph.D.  
Administrator  
Iowa Department of Education

## UNI – Construction Management Program

The Construction Management Program at the University of Northern Iowa received a \$75,000 contribution to sustain and grow the program at UNI. Like Iowa State University, this program has developed some of the best resources available anywhere to groom industry leaders and maintain Iowa's construction workforce as the finest in the country.

*"Thank you Master Builders of Iowa for your gift of \$75,000 to the University of Northern Iowa Foundation designated to the MBI Construction Management Program Support Fund. Your gift greatly impacts UNI students, and we truly appreciate your generosity. The extra resources provided by alumni and friends like you help exceptionally talented students leave the university equipped with the tools and the professional skills they need to succeed in today's highly competitive global economy."*

William D. Calhoun, Jr.  
President  
UNI Foundation



Mike Christiason, 2009 MBI Chairman of the Board (left) presents check to University of Northern Iowa President Ben Allen.

# Government Affairs

## **MBI-PAC Efforts for the 2010 Elections**

The MBI-PAC was very active in the 2010 elections by contributing nearly \$175,000 to House and Senate candidates, while participating in 69 of the 100 House races and 16 of the 25 Senate races. In addition, the MBI-PAC helped in raising nearly \$35,000 on the behalf of Governor Terry Branstad. From a fundraising perspective, 135 members contributed a total of nearly \$90,000 during the calendar year 2010.

## **MBI Legislative Lobbying Efforts**

MBI's lobbying effort at the Iowa Capitol was successful in its continued resistance of state mandated prevailing wages, contractor disqualification and other initiatives that would hinder contractor participation in the public procurement market – all of which would be to the detriment of the Iowa taxpayer.

MBI was also active in opposing anti-business provisions that would allow for employee choice of doctor on worker compensation claims; mandated paid sick and safe leave for all full-time and part-time employees; and expanded allowable uses for the Physical Plant and Equipment Levy (PPEL) to include computers, training and school bus repairs.

Not only was MBI successful in actively opposing legislation that would have adversely impacted Iowa's commercial construction environment, the lobbying team was effective in passing legislation that ensured paper plans would be provided at no charge to prospective bidders and worked to expand funding for public vertical infrastructure projects through the I-JOBS initiative.

## **MBI Public Affairs Efforts**

MBI was active in opposing political favoritism in the procurement of public projects, in which owners at all levels of government supported the proliferation of Project Labor Agreements (PLAs). Such actions stymied bidder participation and resulted in much higher prices than what was being seen in the traditional bid market. In fact, through a state-wide project tracking process, MBI found that the extremely high bidder participation resulted in projects coming in 12 to 15 percent below budget on average, whereas, many PLA projects were often at or slightly higher than estimated budgets due to very low bidder interest.

## **MBI – PAC – The 11th Annual Construction Golf Classic and Smoker**



After eleven years, the enthusiasm for the Construction Golf Classic and Smoker continues to be strong. For 2010, nearly 130 golfers showed up to mix it up on the links. Though the competition for low scores was tough, the main reason behind the “Smoker” continues to be to the benefit of the MBI-PAC. This year, the event raised nearly \$40,000 for the MBI-PAC.

# Safety & Health

2010 ushered in an expansion of safety services covered by dues and a subsequent decrease in fee-based services. This results in more safety services available to members as part of their dues investment. Internet availability of safety training expands the reach and portability of safety throughout the MBI service area and risk management has been added to our latest list of high value services available to members. Detailed information on performance enhancing safety services are available on the MBI website - [www.mbionline.com/safety](http://www.mbionline.com/safety)

## Tom Suckow Joins MBI



Tom joined the MBI staff April 15th and has jumped right in assisting with webinars, seminars and everything else safety related. Tom has been in the construction industry since 1977, spending most of the years in the risk management arena writing and implementing programs, handling insurance matters, training employees and performing jobsite audits as a general contractor employee. Tom's emphasis will be to assist members to pre-plan for safe construction sites by meeting with them during the bidding process and before construction begins.

## Lead Safe Renovator Training

Phil Mercuris, Tom Suckow and Fernando Aveiga completed the requirements of the 20-hour Visual Risk Assessor/Sampling Technician Initial Course. This curriculum and certification was developed by the Department of Public Health and it was presented to us on May 5, 2010. Since then, MBI has trained over 150 workers. Lead Safe Renovation Training certification will permit our members working on renovation jobs to be able to receive required training for State of Iowa Chapters 69 & 70 --- in other words ... any remodeling job that disturbs one sq.ft. of paint in any type of structure built before 1978 or any child-occupied facility comes under the requirements of these lead safe renovation regulations.



***Our Mission is to improve our member's safety performance by making ourselves available to teach the safe way to accomplish a task and either prevent or minimize hazards on the construction site.***

# Professional Development

Learning opportunities are a critical component of MBI's mission to provide value to its members. With the guidance of the Education Committee, 2010 brought a continued expansion of the educational opportunities offered by the Master Builders of Iowa. It was also a year of improved and expanded means in which training was delivered. With the addition of more webinar programs, members were able to more easily access training. In addition, the value-based webinars allowed for many attendees with a company to receive training at the same time for one low connection fee. The 2010 Education and Professional Development Program yielded a total of 130 learning, training and education seminars that achieved an attendance of over 1500 participants.

## **Project Manager and Project Supervisor Academies**

In the last 8 years, 142 Project Managers and 118 Project Supervisors have completed this prestigious program. Attendees have traveled from many states including: New Jersey, Kansas, California, South Dakota, Connecticut, North Carolina, Minnesota, New Mexico, Illinois and Nebraska.

## **Construction Essentials – Series**

New courses are added each Fall and Spring, with over 250 professionals attending in 2010.

## **LEED Continuing Education and Credential Maintenance Program**

In 2010, MBI became a USGBC approved education provider. This led to the development of the LEED Continuing Education and Credential Maintenance Program that will be implemented in 2011. All LEED courses provided in the program have been approved by the USGBC and can be applied toward the CE requirements for all LEED accredited professionals.

## **LEED Grant**

In November 2010, MBI was awarded a U.S. Department of Labor Grant which promotes green jobs and training in the State of Iowa. This award arrived right after the US Green Building Council (USGBC) announced that LEED professionals will now be required to earn CEU's in order to maintain their LEED credentials. With this support, MBI is able to offer the previously mentioned LEED Credential Maintenance Program (LEED CMP) at a considerable discount to participants. MBI partnered with the trades to apply for this funding resulting in a successful partnership and increased LEED training opportunities for construction professionals. These funds will now assist MBI in subsidizing this 5 course package that assists members in maintaining their LEED credentials at a minimum expenditure.

## **Craftworker Training**

MBI's renewed National Center for Construction Education and Research (NCCER) certification enabled MBI to continue as a testing center for craftsmen, as well as a certified agent for Department of Labor (DOL) apprenticeship and training programs. In addition to the DOL certification, the MBI has the capacity and delivery system to conduct NCCER certified craft worker training programs through formalized partnerships with area community colleges.

# The Bidding Network

In 2009, MBI was able to pass a law that we thought at the time would provide clarity to a process by which paper plans would be distributed to prospective bidders at no charge. This had been a time-honored policy that worked well for architects, engineers, contractors, public owners and most importantly ... the Iowa taxpayer. However, owner representatives (architects and engineers) had a different interpretation of the new law in that paper plans would be provided to prospective bidders, but a non-refundable deposit would be applied to paper plan documents. Therefore, rather than have the courts and the lawyers determine paper plan distribution policies, MBI decided to take a proactive legislative effort and amend the law so that there was a clear standard on paper plan distribution.

With the signing of Senate File 2389, the governor put into law the clarification MBI was wanting in which paper plans will be provided at no charge to prospective bidders. If a public owner requires a deposit as part of its paper plan distribution policy that deposit must be refundable and cannot exceed \$250 per set. If, however, the plans are not returned in a timely fashion (14 days after the award of the contract) or in a re-useable condition, the deposit shall be forfeited. Lastly, the new law also states that the architect and/or engineer of record are not financially responsible for costs associated with paper plan distribution. This new law went into effect on July 1, 2010.

## **Tracking Public Project Procurement Trends**

To say that the 2010 competitive bid market for public construction was competitive would be a huge understatement. Point in case, from January 1, 2010 through June 15, 2010, the Master Builders of Iowa conducted a special survey tracking over 550 state, county and local construction projects that were bid through the Construction Update Plan Room Network. The estimated value of these projects is \$635 million (according to the architects and engineers designing the projects), whereas – when totaled – the apparent base bid amount complied by interested contractors came to \$535 million. That is 18 percent less than architect and engineer estimates. This trend of ‘Hyper Competition’ continues to be very prevalent throughout the state, in which bids are coming in well under project estimates. Also, if one were to track the number of general contractors on the bid lists, you would also find that the survey also revealed an unprecedented high number of interested bidders. Per project averages were estimated at 11 - 15 bidders.

The MBI electronic private plan room office (PCO) grew substantially in numbers through an association-sponsored financial subsidy program. To date, 35 general contractor members have taken advantage of the MBI member-only subsidized iSq.Ft. subscription that is available at a savings of \$4,000 from the regular market price.

# Conventions & Meetings

## MBI Launches New Summer Program



The MBI Convention and Travel Committee scheduled a unique membership outing - MBI Day at the Races (which was held in lieu of the Summer Convention). MBI members and their families were invited to a one-of-a-kind sporting event which featured an MBI Hospitality Tent for members to gather and an opportunity to purchase discounted tickets for one of the most popular races of the season – NASCAR Nationwide Series. This event was held July 31<sup>st</sup> at the Iowa Speedway and attracted 132 MBI members.



## Regional Meetings



These meetings were held in the Spring and Fall and featured a “fast track” curriculum covering essential issues such as Lead Safe Renovation; OSHA Enforcement; Contractor Registration Compliance; Legislative information; Health Care; Risk Management; Trends in Public Contracting, as well as an outlook on the 2010 Elections. Regional Meeting attendance for the year was over 400 MBI members.

## Annual Convention / Iowa Construction Expo

The Association’s 98th Annual Convention focused in on business strategies during a construction crisis. With the overall convention theme – “Performance Under Pressure” – this year’s event saw attendance take a slight drop. With markets reporting a 25-30% decline in convention and trade show attendance ---- MBI reported only an 8% decline. The Convention & Travel Committee developed a unique and appropriate convention program agenda to correspond with the times. Members were urged to attend as this was NOT your “business as usual” convention agenda. It was created for members to understand “what’s going on” and how to compete and adapt to market fluctuations going forward. Overall numbers for attendance was over 800 individuals pre-registered for the convention programs and the Exhibition was hosted by over 250 exhibitors representing approximately 40 firms.



# Industry Communications

Knowledge is Power and keeping members informed is one of MBI's primary objectives. MBI provides a number of information products that ensure its members are the best-informed contractors in the construction business.

[www.mbionline.com](http://www.mbionline.com)

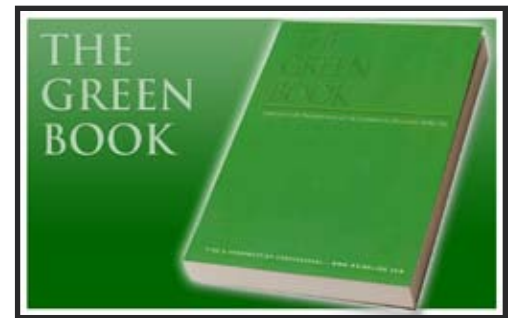


MBI's website emphasizes the essential resources that add value to your MBI membership and we work daily to make it a significant source of valuable information structured to assist members to enhance their business performance. Our overall goal is to position the site as the hub of communications and resource information for members. MBI has invested significant resources in the ongoing development of the new website that is focused on delivering essential, up-to-date information to MBI members on a 24/7 basis. The website and

its continued build-out is widely recognized as the highest performing and most value based information resource in the industry.

## The Green Book of Construction Professionals Moves to the Internet

In 2010, MBI launched the online version of the Green Book of Construction Professionals. This is the single most comprehensive resource available in the industry to assist design professionals and private owners in the selection of their construction team and serve public owners in the competitive bid process. It also serves as a guide to identify and engage professional construction firms doing business in Iowa and elsewhere across the U.S. The information contained in the Green Book site is designed to provide the reader information about companies, ranging from design professionals to contracting professionals and suppliers to the industry.



## InsideMBI

MBI's feature news magazine continues to be one of the most highly regarded membership publications. Four issues were distributed in 2010 which highlighted, construction market crisis, core service areas, legislative issues, labor topics of interest and a special publication in the Fall which detailed the 2010 – 2011 Education, Training and Professional Development curriculum.



# Awards & Recognition

The Master Builders of Iowa recognize members' accomplishments through awards programs that highlight excellence in industry initiatives and that represent the tenets of our Association: Skill – Integrity – Responsibility. Each year, the MBI recognition programs are sought after by the best in Iowa's commercial construction industry. The awards and recognition programs celebrate the success of MBI member companies and spotlight individual and company-wide accomplishments.

## 2010 Build Iowa Award



Rod Foster, McGladrey presents Dave Peters, Peters Construction Corp. with the 2010 Build Iowa Award.

The 2010 Build Iowa Award was bestowed to Mr. David Peters at the 2010 Build Iowa Awards dinner held Monday, February 1, 2010, at the Polk County Convention Complex in Des Moines, Iowa. Inspired by the MBI motto, the Build Iowa Award is presented annually to the individual who best exemplifies the tenets of our organization: Skill – Integrity – Responsibility. The honorees are judged by the way in which they have performed both within the construction industry and their communities.

Dave has a long history of volunteerism and leadership within the Association. He is a past Board member, Secretary, Vice President and was President of the Association in 1987 and he has served on countless committees and task forces.

## 2010 Outstanding Safety Achievement Awards

The 5th Annual Outstanding Safety Achievement Awards were presented at the MBI Safety Awards Breakfast held in conjunction with the Annual Convention. This award is given annually by the Master Builders of Iowa and Iowa OSHA. Member firms were given two categories in which to submit their entries. Many outstanding entries were received and rated by a panel of judges. Finalists were selected in each category and the winners were announced at the Awards Breakfast.



**Regular Member Category**  
**Winner: Knutson Construction Services**



**Specialty Contractor Member Category**  
**Winner: The Waldinger Corporation**

## 2010 Masters Awards

The Masters Award ceremony has become one of the most highly attended events of the year. Seven years ago, MBI created the Masters Award to bring a sharper focus to the high degree of professionalism and skill in our industry. This award recognizes the exceptional efforts of a construction team in executing the process of completing a project. The criteria for this award focus less on the aesthetics of a project and more on the role of the constructor. There are four categories of criteria that are considered in judging the submissions for this year's Masters Award which include 1) Meeting the challenge of the project; 2) Innovation in construction techniques, equipment, materials, and state of the art advancements; 3) Excellence in project management and jobsite supervision; and 4) Responsiveness to client needs.

The event sponsored by TrueNorth, attracted over 250 of the industry's professionals as they gathered to hear the winners of this highly coveted award. Special guests Bobby Hansen and Ed Podolak presented the recipients with their awards.



## The 2010 Masters Award Winners



**Under \$1 Million Category**  
**Graham Construction Co.**  
**Project: AIA Tenant Renovation Project**



**\$1 to \$10 Million Category**  
**GuideOne Taylor Ball**  
**Project: First Presbyterian Church**



**Over \$10 Million Category**  
**Graham Construction Co.**  
**Project: St. Luke's Expansion and Renovation**

# Scholarship Programs

The MBI Educational Trust Fund was established for the purpose of assisting the academic scholarship needs of students seeking construction careers at the college level. Scholarships are administered by the Association's Scholarship and Academic Advisory Committee and financial oversight is the responsibility of the MBI Board of Directors. Scholarships from the fund are granted each year to deserving students in the Construction Engineering program at Iowa State University and students in the Construction Management program at the University of Northern Iowa. The Scholarship and Academic Advisory Committee conducts interviews at both institutions and selects students based upon needs, merits, achievement and reference information. Approximately \$25,000 in scholarships is awarded each year. Since the inception of the Trust, over 200 college students have received scholarships totaling over \$320,000.

MBI also supports high school students with scholarship opportunities through the establishment of the Iowa Chapter of the ACE Mentor Program (Architects, Contractors, and Engineers). ACE is a mentoring program designed to provide career exploration for high school students considering the construction industry as a career choice. Scholarships are awarded at the end of each year with MBI members and others contributing approximately \$12,000 per year.

In total, MBI's leadership in providing student scholarships and program support produces approximately \$40,000 annually.

MBI's Scholarship and Academic Advisory Committee awarded \$24,000 in scholarships to deserving students in the Construction Engineering program at Iowa State University and the Construction Management Program at the University of Northern Iowa in 2010. The Committee was especially impressed with the knowledge and dedication these young students possess. All of them showed the committee their dedication and sincere commitment to excel. The future of the construction industry in Iowa will be impacted greatly by all of these young professionals.



**Taylor Bombei**  
University of Northern Iowa



**Logan Brinkman**  
Iowa State University



**Mathew Burch**  
University of Northern Iowa



**Cory Dungey**  
University of Northern Iowa



**Thomas Gorman**  
Iowa State University



**Mathew Hoch**  
Iowa State University



**Kathryn Kern**  
Iowa State University



**Ryan Koopman**  
University of Northern Iowa



**Todd Pudenz**  
University of Northern Iowa



**Rachel Rottinghaus**  
Iowa State University



**Gavin Wicks**  
University of Northern Iowa

# MB Eye on the Future

MB EYE on the Future is a premier issues awareness program promoting leadership within the construction industry. This program provides its attendees a full spectrum vision of the industry and a new perspective on its people, its needs and most importantly, its opportunities.

## Class of 2010/11



Pictured from Left: Cullen Powers, Allied Construction Services Inc.; Shane Krohn, Drake-Williams Steel, Inc.; Josh Miltenberger, Russell Construction Co.; Bob Darling, Baker Group; Brandon Hove, McComas-Lacina Construction Co.; Brian Collier, Bergan, Paulsen & Company, P.C.; Matt Parman, The Waldinger Corporation; Randall Lore, Architectural Wall Systems Co.; and Mark Thompson, Neumann Brothers, Inc.; Ben Bunge, The Weitz Company.  
Not Pictured: Ryan Lamb, Whitfield & Eddy, PLC and Troy Turner, Story Construction Co.

# MBI Board of Directors



**Mike Tousley**  
Chairman of the Board  
The Weitz Company



**Mike Gawley**  
Vice Chairman  
Oakview Dck, LLC



**Al Koch**  
Treasurer  
Henning Construction



**Mike Hahn**  
Secretary  
McComas Lacina Construction



**Mike Christason**  
Immediate Past Chairman  
Prairie Construction Co.



**Steve Ferguson**  
Breholz Construction Co.



**Scott Friauf**  
Rinderknecht Associates



**Chad Halupnick**  
MB EYE on the Future Rep.  
The Weitz Company



**Mark Keairnes**  
LaMair Mulock Condon Co.



**Alan Kittleson**  
Henkel Construction Co.



**Doug Ohlfest**  
W.A. Klinger, LLC



**Steve Skold**  
Skold Construction Services



**Steve Swanson**  
Swanson Construction Company



**Scott Norvell**  
President / CEO  
Master Builders of Iowa

# MBI Associate Council



**Mark Heairnes**  
Chair  
LaMair Mulock Condon Co.



**Bruce Bowman**  
Star Equipment, Ltd.



**Craig Breitbach**  
Cedar Valley Steel, Inc.



**Ray Conway**  
Proctor Mechanical Corporation



**Matt Cullins**  
Seedorff Masonry, Inc.



**Chuck Follett**  
Allied Construction Services



**Doug Kumm**  
Baker Group



**Steve Marso**  
Whitfield & Eddy, PLC



**Skip Perley**  
Thompson Electric Company



**Devin Pipkin**  
TrueNorth, I.C.



**Steve Skold**  
Skold Construction Services

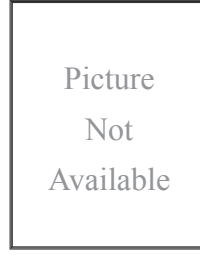
# MBI-PAC 750 Club



**Mark Allen**  
A.J. Allen Mechanical Contractors  
Des Moines



**Bob Andersen**  
The Weitz Company  
Des Moines



**Joel Armitage**  
Sande Construction & Supply  
Humboldt



**BJ Baker**  
Baker Group  
Des Moines



**Bruce Bowman**  
Star Equipment, Ltd.  
Des Moines



**Craig Breitbach**  
Cedar Valley Steel Corp.  
Cedar Rapids



**Nathan Burgod**  
Architectural Wall Systems  
West Des Moines



**Mike Christason**  
Prairie Construction Co.  
Waterloo



**Tim Conlon**  
Conlon Construction Co.  
Dubuque



**Michael Dick**  
Carl A. Nelson & Company  
Burlington



**Larry Dix**  
Story Construction Co.  
Ames



**Jeff Dunn**  
Ist Interiors  
Des Moines



**Mike Espeset**  
Story Construction Co.  
Ames



**Dick Felice**  
Forrest & Associate  
Des Moines



**Scott Friauf**  
Rinderknecht Associates  
Cedar Rapids



**Pete Gehrls**  
Smith-Gehrls, Inc.  
Iowa Falls



**John Gleeson**  
W.A. Klinger, L.L.C.  
Sioux City



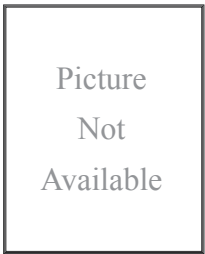
**Jim Grabau**  
R.H. Grabau Construction  
Boone



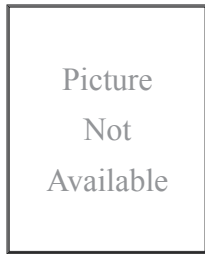
**Mark Guetzko**  
Seedorff Masonry, Inc.  
Strawberry Point



**Mike Hahn**  
McComas Lacina Construction  
Iowa City



**Craig Hansen**  
Hansen Company, Inc.  
Johnston



**Kay Haroldson**  
Ace Steel Erection, Corp.  
Grimes



**Chris Harrison**  
The Weitz Company  
Des Moines



**Mark Hasek**  
Graham Construction Co.  
Des Moines



**Steve Hauschilt**  
Graham Construction Co.  
Des Moines



**Dave Hearn**  
Baker Electric  
Des Moines



**Kevin Henter**  
Gator Excavating, Inc.  
Grimes



**Chris Honkomp**  
Bergan, Paulsen & Company, P.C.  
Cedar Rapids



**Mark Keairnes**  
LaMair Mulock Condon Co.  
Des Moines



**Alan Kittleson**  
Henkel Construction Co.  
Mason City



**Darin Knapp**  
Knutson Construction Services  
Iowa City



**Al Koch**  
Henning Construction Co.  
Johnston

# MBI-PAC 750 Club



**Gene Leonhart**  
Cardinal Construction Inc.  
Waterloo



**Bruce Lewis**  
I & L Builders  
Sioux City



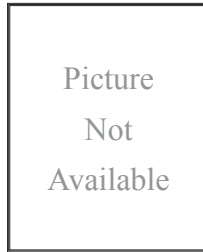
**Russ Lewton**  
The Weitz Company  
Des Moines



**Marshall Linn**  
Neumann Brothers, Inc.  
Des Moines



**Robert Maddox, III**  
Allied Construction Services  
Des Moines



**Tom Mass**  
Wolin Mech. — Electrical Cntrs  
Des Moines



**Jon Mixdorf**  
Cardinal Construction Inc.  
Waterloo



**David Obee**  
Construction Heaters, Inc.  
Chanassen, MN



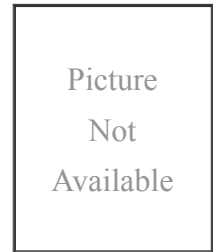
**Doug Ohlfest**  
W.A. Klinger  
Sioux City



**Jay Perry**  
Carl A. Nelson & Company  
Burlington



**David Peters**  
Peters Construction Corp.  
Waterloo



**Todd Peterson**  
Foundation Services  
Hudson



**Ward Phifer**  
Edge Commercial  
Des Moines



**Harold Pike**  
HPC, LLC  
Ames



**Kent Pilcher**  
Estes Construction  
Davenport



**Mike Proctor**  
Proctor Mechanical Corporation  
Des Moines



**James Quickstad**  
Carl A. Nelson & Supply  
Burlington



**Randy Reihmann**  
WRH  
South Amana



**Sid Samuels**  
The Samuels Group  
Waterloo



**Steve Sande**  
Sande Construction & Supply  
Humboldt



**Tom Schlotfeldt**  
Architectural Wall Systems  
Des Moines



**Marv Schumacher**  
Schumacher Elevator  
Denver



**Tim Seibert**  
Carl A. Nelson & Company  
Burlington



**Leon Shearer**  
Shearer Law Firm  
Waukee



**Jim Simmons**  
Russell Construction Co.  
Clive



**Jeff Stone**  
Whitfield & Eddy, PLC  
West Des Moines



**Mike Tousley**  
The Weitz Company  
Des Moines



**Scott Turczynski**  
Heartland Finishes  
Des Moines



**Stephen Watrous**  
Automatic Door Group  
Des Moines



**Tom Werderitsch**  
Selzer Werderitsch Associates  
Iowa City



**Tom Werderitsch II**  
Selzer Werderitsch Associates  
Iowa City



**Bill Woodruff**  
Woodruff Construction Co.  
Ames

# MBI Committees & Task Forces

MBI is fortunate to have a significant number of individuals who are willing to devote their time, talent and expertise to the Association and give back to the industry in a productive and meaningful way. The MBI Committee system is the backbone of the Association and is responsible for generating the many services, new ideas and policies that reflect the desires and needs of an ever changing industry. These individuals travel from all over the state to participate in meetings designed to inform and produce programs and services that reflect the needs of the membership.

## **Centennial Planning Task Force**

Jim Grabau, R.H. Grabau Construction Co., Co-Chair  
Craig Hansen, Holmes Murphy & Associates, Co-Chair  
Mark Allen, A.J. Allen Mechanical Contractors Inc.  
Mike Christiason, Prairie Construction Co.  
Tim Conlon, Conlon Construction Co.  
Dennis Graham, Stetson Building Products  
Mark Keairnes, LaMair Mulock Condon Co.  
Al Kittleson, Henkel Construction Co.  
Marshall Linn, Neumann Brothers, Inc.  
David Peters, Peters Construction Corp.  
Marv Schumacher, Schumacher Elevator Co.  
Mike Tousley, The Weitz Company  
Tom Werderitsch, Selzer Werderitsch Associates  
Art Wittmack, Neumann Brothers, Inc.

## **Education, Training & Professional Development**

Kevin Clemens, Neumann Brothers, Inc., Chair  
Dan Baxter, The Weitz Company  
Josh Braby, Neumann Brothers, Inc.  
Nathan Burgod, Architectural Wall Systems  
Matt Cullins, Seedorff Masonry  
Guy Gast, The Waldinger Corporation  
Darrin Gillett, Cardinal Construction Inc.  
Kasey Harken, Ball Construction Services  
Rob Lessard, Zurich North America Surety  
Daniel Pottratz, Neumann Brothers, Inc.  
Steve Smith, J.E. Dunn Construction  
Mylon Stark, IES Commercial  
Mike Yilek, Cedar Valley Steel, Inc.  
Steve Swanson, Swanson Construction Co.

## **Convention & Travel Committee**

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Kent Brcka, Henkel Construction Co.  
Chuck Follett, Allied Construction Services  
Jay Freiermuth, Holmes Murphy & Associates  
Terri Hovenga, Katelman Steel Fabrication Inc.  
Mark Keairnes, LaMair Mulock Condon Co.  
Frank King, Holmes Murphy & Associates, Inc.  
Rob Lessard, Zurich North America Surety  
Steve McCarron, Conlon Construction Co.  
Barry McGee, Ahrold-Fay Rosenberg  
Jon Mixdorf, Cardinal Construction Inc.  
Tim Neumann, Stetson Building Products Inc.  
Don Pasker, Seedorff Masonry, Inc.  
David Peters, Peters Construction Corp.  
Kent Pilcher, Estes Construction  
Devin Pipkin, TrueNorth, L.C.  
Karin Sande, Sande Construction & Supply  
Steve Sande, Sande Construction & Supply  
Marv Schumacher, Schumacher Elevator Co.  
Bob Soddors, Ball Construction Services  
Jeff Stone, Whitfield & Eddy, PLC  
Vicky Strand, Stetson Building Products  
Scott Turczynski, Heartland Finishes Inc.  
Berth Ann Werderitsch, Selzer Werderitsch Associates  
Tom Werderitsch, Selzer Werderitsch Associates  
Don Woodruff, Woodruff Construction LLC

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## **Environmental Quality Task Force**

Ben Roush, Conlon Construction Co.  
Ray Conway, Proctor Mechanical Corporation  
Bill Holland, J B Holland Construction Inc.  
Al Koch, Henning Construction  
Ed Larson, Larson Construction Co., Inc.  
Marshall Linn, Neumann Brothers, Inc.

Ryan Rasmussen, Graham Construction Co.  
Larry Reiter, Peters Construction Corp.  
John Taylor, Hubbell Construction Services, LLC  
Mike Vesey, Ryan Companies US, Inc.  
Tom Werderitsch II, Selzer Werderitsch Associates

## **Government Affairs Committee**

Steve Ferguson, Breiholz Construction Co., Chair  
Mark Allen, A.J. Allen Mechanical Contractors Inc.  
Jeff Austin, Ball Construction Services  
Scott Bailey, Merchants Bonding Co.  
Don Barrigar, Jr., Acme Electric Co.  
Jeff Claeys, The Weitz Company  
Jay Freiermuth, Holmes Murphy & Associates  
Mike Hahn, McComas Lacina Construction Co., L.C.  
Dick Hanisch, Control Installations of Iowa, Inc.  
Kay Haroldson, Ace Steel Erection, Corp.  
Darin Knapp, Knutson Construction Services Inc.  
Chad Layland, Baker Electric Inc.  
Gene Leonhard, Cardinal Construction Inc.  
Bruce Lewis, L & L Builders Co.  
A.J. Loss, Bush Construction Company  
Greg Lundgren, Ryan Companies US, Inc.  
Steve Marso, Whitfield & Eddy, PLC  
Andy Moffitt, Ryan Companies US, Inc.  
David Peters, Peters Construction Corp.  
Gerald Peterson, Peterson Construction  
Joe Proctor, Proctor Mechanical Corporation  
Joel Purcell, Russell Construction Co., Inc.  
Brian Rickert, Brown Winick Law Firm  
Brook Rosenberg, Ahrold Fay Rosenberg  
Jeff Schumacher, Schumacher Elevator Company  
Pat Shey, Sage Companies  
Jim Simmons, Russell Construction Co.,  
Steve Skold, Skold Construction Services Inc.  
Randy Snider, Hubbell Construction Services  
Bob Soddors, Ball Construction Services  
Mike Tousley, The Weitz Company  
Kevin Tubbs, Graham Construction Co.  
Scott Turczynski, Heartland Finishes Inc.  
Bill Woodruff, Woodruff Construction LLC

## **Safety Training & Program Development Committee**

Mike Doucette, Russell Construction Co., Inc., Chair  
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Jason Armstrong, Apex Construction Company, Inc.  
Curt Baker, The Waldinger Corporation  
Chris Benson, Knutson Construction Services  
Ruben Bera, Commonwealth Elect. Co of the Midwest  
Clarke Booth, Koester Construction Co., Inc.  
Lauren Call, Peterson Contractors Inc.  
Kory Carty, Cardinal Construction Inc.  
Dan Deike, The Waldinger Corporation  
Brian Frank, Johnson Machine Works Inc.  
Mike Hahn, McComas Lacina Construction Co.  
Casey Hansen, Graham Construction Co.  
Jack Harris, Taylor Industries Inc.  
Tracy Haus, Baker Group  
Todd Heuermann, Hubbell Construction Services LLC  
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Mike Kane, Midwestern Mechanical  
Chuck Martinek, LaMair Mulock Condon Co.  
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Tim Neumann, Stetson Building Products  
Mike Nielsen, Knutson Construction Services, Inc.  
Brian Oberle, J.P. Cullen and Sons Inc.  
Jason Rechkemmer, Woodruff Construction LLC  
Doug Sams, Carl A. Nelson & Company  
Rod Schumacher, Conlon Construction Co.  
Russ Smith, Ball Construction Services  
Mylon Stark, IES Commercial, Inc.  
Tammy Swenson, EMC Insurance Companies  
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Mark Wieland, Story Construction Co.  
Jackie Winters, IPC, Inc.  
Mike Yilek, Cedar Valley Steel, Inc.

## **IT Forum / Users Group**

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Craig Breitbach, Cedar Valley Steel Brian Frank,  
Johnson Machine Works, Inc.  
Jeff Gethmann, Taylor Industries Inc.  
Darrin Gillett, Cardinal Construction Inc.  
Chad Halupnick, The Weitz Company Brett  
Hodson, Bangert Computer Systems  
Darren Kent, Conlon Construction Co.

Mark Kutchen, Story Construction Co.  
Greg LaMair, LaMair Mulock Condon Co.  
Jerry Miller, Stetson Building Products Inc.  
Mike Simpson, Neumann Brothers, Inc.  
Gary Ter Wee, Midwestern Mechanical of Iowa Inc.  
Seth Thomas, Carl A. Nelson & Company  
Mark Thompson, Neumann Brothers, Inc.  
Matt Thompson, W.A. Klinger, LLC  
Scott Westley, Alliance Technologies

# MBI Committees & Task Forces

## Scholarship & Academic Advisory Committee

Tony Hovenga, Katelman Steel Fabrication, Chair  
Joel Armitage, Sande Construction & Supply  
Dan Baxter, The Weitz Company  
Josh Braby, Neumann Brothers, Inc.  
Kevin Clemens, Neumann Brothers, Inc.  
Matt Davis, Neumann Brothers, Inc.  
Tug DenOtter, Allied Construction Services  
Lindsay Ellingson, United Brick & Tile  
Darrin Gillett, Cardinal Construction Inc.  
Kay Haroldson, Ace Steel Erection Corp.  
Steve Hauschilt, Graham Construction Co.  
Doug Kumm, Baker Group  
Chad Layland, Baker Electric Inc.  
Russ Lewton, The Weitz Company

Bryan Myers, The Weitz Company  
James Nelson, Nelson Engineering Constr. Inc.  
Shaun O'Tool, Northwest Steel Erection Co., Inc.  
Doug Ohlfest, W.A. Klinger, LLC David Peters,  
Peters Construction Corp.  
Dave Peterson, Ball Construction Services  
Brian Pittman, Koester Construction Co., Inc.  
Casey Port, Hubbell Construction Services  
Tom Schlotfeldt, Architectural Wall Systems Co.  
Gary Schmit, Henkel Construction Co.  
Travis Schwartz, Larson Construction Co., Inc.  
Bob Soddors, Ball Construction Services  
Sherm Welker, Welker Construction Co., Inc.  
Christopher Wheeler, Point Builders, LLC

## Leadership Pool

Andrew Ahrold, Ahrold Fay Rosenberg  
Mark Allen, A.J. Allen Mechanical Contractors  
Tom Amosson, Rinderknecht Associates  
Bob Andersen, The Weitz Company  
Ryan Andresen, Russell Construction Co.  
Jason Armstrong, Apex Construction Company, Inc.  
Jeff Austin, Ball Construction Services  
Curt Baker, The Waldinger Corporation  
E.B. Baker, C.W. Suter & Son Inc.  
Jeff Baker, LaMair Mulock Condon Co.  
John Baker, C.W. Suter & Son Inc.  
Don Barrigar, Acme Electric Co.  
Dan Baxter, The Weitz Company  
Brad Best, Peters Construction Corp.  
Scott Bleich, Heartland Finishes Inc.  
John Blow, Seedorff Masonry, Inc.  
Amy Boelk, Knutson Construction Services Inc.  
Bruce Bowman, Star Equipment, Ltd.  
Max Bowman, Star Equipment, Ltd.  
Josh Braby, Neumann Brothers, Inc.  
Kent Brcka, Henkel Construction Co.  
Craig Breitbach, Cedar Valley Steel Inc.  
Jim Broich, Architectural Arts Inc.  
Chad Bunner, Neumann Brothers, Inc.  
Nathan Burgod, Architectural Wall Systems  
Lauren Call, Peterson Contractors Inc.  
J. Michael Carlstrom, GuideOne Taylor Ball Constr. Serv.  
Nate Carney, Dean Snyder Construction  
Corey Carpenters, Bertini Marble & Tile  
Mike Carroll, Hansen Company, Inc.  
Kory Carty, Cardinal Construction Inc.  
Mike Christiansen, Grundman-Hicks L.L.C.  
Mike Christiason, Prairie Construction Co.  
Brad Churchill, US Erectors Inc.  
Jeff Claeys, The Weitz Company

## Leadership Pool

Rod Clausen, RCS Millwork, L.C.  
Ryan Clausen, The Waldinger Corporation  
Kevin Clemens, Neumann Brothers, Inc.  
Kirk Conklin, Seedorff Masonry, Inc.  
Tim Conlon, Conlon Construction Co.  
Ray Conway, Proctor Mechanical Corporation  
Mike Cooper, The Weitz Company  
Matt Cullins, Seedorff Masonry, Inc.  
Matt Davis, Neumann Brothers, Inc.  
Brian Deimerly, Holmes Murphy & Associates  
Robert DeSmidt, W.A. Klinger, LLC  
Mike Doucette, Russell Construction Co.  
Dave Draker, Point Builders, LLC  
Julie Dunn, 1st Interiors, Inc.  
Michael Ernster, Russell Construction Co.  
Mike Espeset, Story Construction Co.  
Richard Felice, Forrest & Associate Inc.  
Steve Ferguson, Breiholz Construction Co.  
Amy Fettes, The Weitz Company  
Chuck Follett, Allied Construction Services  
Jackie Foster, Bertini Marble & Tile  
Rod Foster, McGladrey  
Brian Frank, Johnson Machine Works, Inc.  
Jay Freiermuth, Holmes Murphy & Associates  
Scott Friauf, Rinderknecht Associates  
Bryon Gant, Builders Sales & Service Co.  
Guy Gast, The Waldinger Corporation  
Mike Gawley, Oakview Dck, LLC  
Nicholas Gehl, Neumann Brothers, Inc.  
Jeff Gethmann, Taylor Industries Inc.  
Darrin Gillett, Cardinal Construction Inc.  
Jim Grabau, R.H. Grabau Construction Inc.  
Mark Guetzko, Seedorff Masonry, Inc.  
Brian Haessign, Story Construction Co.  
Nate Hagberg, Wolin Mechanical-Electrical Contractors  
Adam Hahn, Knutson Construction Services Inc.

## Leadership Pool

Mike Hahn, McComas Lacina Construction Co.  
Craig Hansen, Holmes Murphy & Associates  
Troy Hansen, Hansen Company Inc.  
Kasey Harken, Ball Construction Services  
Mark Hasek, Graham Construction Co.  
Troy Hodapp, J.E. Dunn Construction  
Jeff Holt, Wells Concrete  
Chris Honkomp, Bergan, Paulsen & Company, P.C.  
Michael Hunt, Conlon Construction Co.  
Joshua Jacobsen, Architectural Wall Systems Co.  
Mike Kane, Midwestern Mechanical  
Dan Keagle, Peters Construction Corp.  
Mark Keairnes, LaMair Mulock Condon Co.  
Darren Kent, Conlon Construction Co.  
Darin Knapp, Knutson Construction Services  
Kevin Knutson, Holmes Murphy & Associates  
Alan Koch, Henning Construction  
Paul Koester, Koester Construction Co., Inc.  
Keith Kolacia, Kolacia Construction Inc.  
Steve Koza, W.A. Klinger, LLC  
Doug Kumm, Baker Group  
David Larson, W.A. Klinger, LLC  
Chad Layland, Baker Electric, Inc.  
John Lee, L & L Builders Co.  
Dean Legg, Prostruct Construction Inc.  
Dave Leonhart, Cardinal Construction Inc.  
Gene Leonhart, Cardinal Construction Inc.  
Rob Lessard, Zurich North America Surety  
Bruce Lewis, L & L Builders Co.  
Jeff Lindell, Sheet Metal Engineering  
Marshall Linn, Neumann Brothers, Inc.  
A.J. Loss, Bush Construction Co.  
Dave Lott, Point Builders, LLC  
Greg Lundgren, Ryan Companies US Inc.  
Robert Maddox, III, Allied Construction Services Inc.  
Steve Marso, Whitfield & Eddy, PLC  
Steve McCarron, Conlon Construction Co.  
Rob McComas, McComas Lacina Construction Co.  
Barry McGee, Ahrold-Fay Rosenberg  
Catherine McKeag, Ken Curry Construction Inc.  
Martin McNamer, McNamer Construction Systems Inc.  
Pat Miller, Stroh Corporation  
Andy Moffitt, Ryan Companies US Inc.  
Bryan Myers, The Weitz Company  
John Negro, Nelson Electric Company  
James Nelson, Nelson Engineering Construction Inc.  
Tim Neumann, Stetson Building Products Inc.  
Shaun O'Tool, Northwest Steel Erection Co., Inc.  
Brian Oberle, J.P. Cullen and Sons Inc.  
Doug Ohlfest, W.A. Klinger, LLC  
Gordon Parker, Rinderknecht Associates Inc.  
Don Pasker, Seedorff Masonry, Inc.  
Mike Penningroth, Hy-Vee Weitz Construction  
Dave Peterson, Ball Construction Services  
Todd Peterson, Peterson Contractors Inc.  
Ward Phifer, Edge Commercial LLC

## Leadership Pool

Kent Pilcher, Estes Construction  
Devin Pipkin, TrueNorth, L.C.  
T. Michael Price, Commonwealth Electric Company  
Joe Proctor, Proctor Mechanical Corporation  
Tom Proctor, Proctor Mechanical Corporation  
Joel Purcell, Russell Construction Co., Inc.  
Donn Quackenbush, Hudson Construction Services, Inc.  
Tom Quinn, Builders Sales & Service Co.  
Dana Rand, L & L Builders Co.  
Ryan Rasmussen, Graham Construction Co.  
Jason Rechkemmer, Woodruff Construction LLC  
Randy Reihmann, VRH, Inc.  
Larry Reiter, Peters Construction Corp.  
Tom Richards, Baker Group  
Jamie Rochleau, Story Construction Co.  
Charles Rohde, King's Material Inc.  
George Roland, Estes Construction  
Ben Roush, Conlon Construction Co.  
Jason Rowe, Redstone Painting Co. LLC  
Doug Sams, Carl A. Nelson & Company  
Patrick Sauter, King's Material Inc.  
Tom Schlotfeldt, Architectural Wall Systems Co.  
Joe Schmit, LaMair Mulock Condon Co.  
Jeff Schumacher, Schumacher Elevator Co.  
Rob Schwarzenbach, Graham Construction Co.  
Tim Seibert, Carl A. Nelson & Company  
Jim Simmons, Russell Construction Co.  
Eric Simon, The Weitz Company  
Steve Skold, Skold Construction Services  
Russ Smith, Ball Construction Services  
Steve Smith, J.E. Dunn Construction  
Bob Soddors, Ball Construction Services  
David Stroh, Wolin Mechanical – Electrical Contractors  
John Taylor, Hubbell Construction Services  
Larry Taylor, Merchants Bonding Co.  
Gary Ter Wee, Midwestern Mechanical of Iowa inc.  
Matt Thompson, W.A. Klinger, LLC  
Fred Timko, Point Builders, LLC  
Kevin Tubbs, Graham Construction Co.  
Scott Turczynski, Heartland Finishes Inc.  
Elizabeth Valdez, Wall-tech, Inc.  
Mike Vesey, Ryan Companies US, Inc.  
Kevin Walker, Henning Construction  
Sherm Welker, Welker Construction Co., Inc.  
Mike Welter, Story Construction Co.  
Tom Wengert, Baker Group  
Thomas Werderitsch, Selzer Werderitsch Associates  
Tom Werderitsch II, Selzer Werderitsch Associates  
Christopher Wheeler, Point Builders, LLC  
Mark Wieland, Story Construction Co.  
Luke Wilgenbusch, Architectural Wall Systems  
Jackie Winters, IPC, Inc.  
Bill Woodruff, Woodruff Construction LLC  
Don Woodruff, Woodruff Construction LLC  
Ryan Woodruff, Midwest Glazing

# MBI Professional Staff



**Cindy Adams**  
Construction Update Plan Room Operators  
Coordinator



**Fernando Aveiga**  
Multicultural Workforce Specialist



**Patty Bortscheller**  
Manager — Master Builders of Siouxland



**Laurie Delmott**  
Executive Office Director



**Mona Dvorak**  
Director — Electronic Plan Room Systems



**Kathy Heatherton**  
Construction Update Plan Room Quality  
Assurance Coordinator



**Chad Kleppe**  
Director of Public Affairs



**Julie Knudson**  
Assistant Manager  
Master Builders of Siouxland



**Carla Long**  
Editor — Construction Update Plan Room  
Network & Safety Coordinator



**Phil Mercuris**  
Vice President of Safety



**Allison Meyer**  
Communications Coordinator



**Scott Norvell**  
President / CEO



**Tania Ohde**  
Membership & Marketing Coordinator



**Connie Patrick**  
Plan Room Coordinator  
Illowa Builders Exchange



**Eric Ramsey**  
Network Operations Manager



**Monnie Reveal**  
Staff Accountant



**Leon Shearer**  
Labor Counsel



**Lisa Shockey**  
Plan Room Coordinator  
Omaha Builders Exchange



**Tom Suckow**  
Safety Planning & Performance Specialist



**Monica Worheide**  
Director of Professional Development



**Jill Zehr**  
Manager — Omaha Builders Exchange



# A Year in Review

Master Builders of Iowa was selected as the “Large Chapter of the Year” by the Associated General Contractors of America (AGCA). In 2010, we accomplished our entire strategic plan to produce significant results which add even more membership value from the highest performing trade association in Iowa and the best in the AGCA.

## **SAFETY**

- 2010 witnessed an expansion of safety services covered by dues and a subsequent decrease in fee-based services.
- Result: more safety services available to members as part of their dues investment.
- Internet availability of safety training expands the reach and portability of safety throughout the MBI service area
- Risk management has been added to our latest list of high value services available to members.

## **PROJECT INFORMATION**

- The MBI electronic private plan room office (PCO) grew substantially in numbers through an association-sponsored financial subsidy program.
- To date, 35 general contractor members have taken advantage of the MBI member-only subsidized iSq.Ft. subscription that is available at a savings of \$4,000 from the regular market price.

## **NEW WEBSITE**

- The Association completed the transition to the new website in 2010.
- MBI has invested significant resources in the ongoing development of the new website that is focused on delivering essential, up-to-date information to MBI members on a 24/7 basis.

## **ENHANCED COMMUNICATIONS**

- Substantially revised and improved communications/information
- Delivered a total of 110 regular weekly publications that were focused on a wide range of essential business issues.

## **PROFESSIONAL DEVELOPMENT**

- The 2010 Education and Professional Development Program yielded a total of 130 learning, training and education seminars that achieved an attendance of over 2000 participants.

## **LEADERHIP DEVELOPMENT**

- The 2009/2010 class of the “MB EYE on the Future” experienced continued success with 26 future leaders nominated, of which 22 were selected and available to participate in the program.

## **ESSENTIAL AND VALUE-BASED LEARNING OPPORTUNITIES**

- Over 700 individuals from member-firms participated in Regional Meetings and the Construction Essentials programs.
- Member feedback has been very good and attendees are benefiting from important industry topics with high quality presenters leading informative discussions.

## **CRAFTWORKER TRAINING**

- MBI’s renewed National Center for Construction Education and Research (NCCER) certification enabled MBI to continue as a testing center for craftsmen, as well as a certified agent for Department of Labor (DOL) apprenticeship and training programs.
- In addition to the DOL certification, the MBI has the capacity and delivery system to conduct NCCER certified craft worker training programs through formalized partnerships with area community colleges.

## **SCHOLARSHIP/EDUCATION**

- All during 2010, MBI continued its impressive history of student and scholarship support to institutions of construction learning at Iowa State University and the University of Northern Iowa with scholarships in the amount of \$17,000 and \$7,000 respectively.
- Continued MBI leadership for the ACE Mentoring Program (Architects-Contractors-Engineers) in Iowa is strong with scholarships from MBI and member contractors in the amount of \$8,000 in 2010.
- Member dues were donated to the following organizations to promote growth and maintain Iowa's construction industry education efforts:
  - Iowa State University, Construction Engineering - \$150,000 to the construction of the Tom and Rowe Jellinger Computer Lab Facility.
  - University of Northern Iowa - \$75,000 to enable UNI's construction management program to seek national accreditation.
  - Iowa Department of Education- \$100,000 to assist 22 area community colleges to grow, retain and advance craft worker training throughout Iowa.

## **ADVOCACY-THE VOICE OF IOWA'S CONSTRUCTION INDUSTRY**

- Lobbying efforts received high rankings in 2010 with leadership efforts leaving a strong footprint at the Iowa Capitol.
- MBI's leadership in opposition to oppressive worker compensation legislation and intrusive and punitive mini-Davis Bacon legislation headlined some of this year's legislative debates.
- MBI helped lead in the passage of legislation expanding the historic preservation tax credit program which will help in opening up new construction opportunities.
- MBI passed a new law that requires public owners to provide paper plans to prospective bidders at no charge.
- Local leadership initiatives included stiff and continued opposition to organized-labor inspired PLAs, local preference, responsible bidder and the so-called prequalification (disqualification) bidder ordinances in several cities, school boards and counties in Iowa.
- The Association was actively involved in over 30 disputes in the mishandling of bids and the contract award process.
- The MBI-PAC continues to be among the largest business PACs in Iowa and its influence was felt strongly in this year's legislative races, including substantial contributions to the campaign of the newly-elected Governor Terry E. Branstad.
- Substantial resources were devoted to the re-negotiation of contract documents proposed by the Iowa Department of Administrative Services (DAS).
- MBI's legal counsel and staff devoted many hours meeting with representatives of the Iowa Attorney General's office and DAS officials in an effort improve upon some of the most onerous aspects of the State's contract documents.
- While there is still more work to be done, the most egregious provisions of the contracts have been removed.

## **INDUSTRY RELATIONS**

- Throughout 2010, MBI continued its industry-wide educational efforts to address the serious liabilities associated with the newly issued AIA Form 2007 edition of the A201.
- A compromise agreement lead by MBI was initiated through discussions with leaders of the Iowa AIA and Iowa Engineering groups that lessened the negative effect of this document on owners, contractors and the industry in general.
- This compromise, known as the Supplemental Guidelines Agreement, has become the model for Iowa and has been adopted by other states as well.

# MASTER BUILDERS OF IOWA

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Established 1912